

OSMOND COELHO JÚNIOR

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ABOUT

Brazilian from Rio de Janeiro, born March 27, 1957, married and father of 2 children. He began his career in 1981 at Petrobras, remaining for 32 years as a manager, holding managerial positions in the Company's senior management for the last 7 years. He has a sound knowledge of the oil and gas industry, with extensive experience with E&P partnerships. He is fluent in English and has great communication and leadership skills.



MAIN DATA

- CPF (Individual Taxpayer Identifying Number): 530.527.067-72
- Voter Registration: 00004654790302
- Military Discharge Card: 134931427
- RG (General Register): 3.510.151 - IFP (Félix Pacheco Institute)

ACADEMIC BACKGROUND

- Improvement Course in Leadership and E&P Business – Petrobras (in progress)
- MBA in Advanced Management - COPPE-AD (2007)
- MBA in Asset Management – FGV (2004)
- MBA in Executive Management - UFRJ (1998)
- Postgraduate in Advertising and Marketing - ESPM-RJ (1988)
- Postgraduate in Economic Engineering and Production Management - UFRJ (1986)
- Petroleum Engineer - Petrobras Salvador University (1981)
- Civil Engineering Degree - IME (1980)
- Elementary School - CMRJ (class of 1975)

PROFESSIONAL EXPERIENCE

- **Pré-Sal Petróleo S.A. (PPSA) – DGC**
Contract Management Director
(current)

Responsible for the management of all Production Sharing Contracts and Production Individualization Agreements entered into in the so-called Pre-Salt Polygon, with the objective of contributing to the maximization of the economic result for the Union.

- **PETROBRAS - General Manager in E&P-Libra/CIP**

Conception and Implementation of Projects in Libra (April/2016 – September/2019)

Responsible for the Production Development of the Libra Consortium, composed by Petrobras, Shell, Total, CNPC, CINOOC and PPSA (Sharing Contract manager). In Mere (Libra NO) 3 Long Term Tests, 4 Definitive Projects and a possible Gas Hub are expected. I report to the Libra Executive Manager having, under my responsibility, 5 Project Managers and their teams and investments amounting to about \$5 billion/project. Preliminary results already include the production of the FPSO Libra Pioneer and the construction of the FPSO Guanabara for Mero-1.

- **PETROBRAS - G&E-PGI Executive Manager**

Gas and Energy Investment Management Program (May/2015 to April/2016)

Responsible for the Conception and Implementation of Petrobras Gas and Energy Projects, involving maritime and terrestrial Gas Pipeline projects, Gas Processing Unit projects and Fertilizer Factory projects. I reported to the Director of Gas and Energy and supervised 5 General Managers. In the period I worked in the area, we undertook an in-depth optimization of the structure and began the operations of the Route 2 pipeline and the maritime activities of the Route 3 pipeline, both of the Pre-Salt. It was also proposed to stop the work of UFN's 3 and 5 due to the contractual problems faced and gas supply difficulties.

- **PETROBRAS - INTER-AFE Executive Manager**

North America, Africa and Eurasia International Area (Nov/2013 to May/2015)

Responsible for Petrobras' upstream and downstream activities, which were locally executed by PAI - Petrobras America, POG - Petrobras Oil and Gas (JV with Banco Pactual) and Pasadena Refineries (USA) and Nansei (Okinawa) I reported to the International Director, working with 3 General Managers in Brazil and also with the Presidents of the aforementioned companies. I used to participate on the Board of PAI and, informally, on the Board of POG. At that time we achieved the production record in Cascade and Chinook, the POG partnership was consolidated and units in Africa were reorganized or closed, such as Portugal, Libya, Tanzania, Benin and Angola. We also proposed to the Board to terminate Nansei Refinery activities due to poor economic results, which in fact occurred later.

- **PETROBRAS - E&P-PGSU Executive Manager**

Rig and Production Unit Management Program (May/2013 to Nov/2013)

Responsible for the interface between E&P and Engineering relating to the works for the implementation of the production development projects. Several FPSOs were under construction for E&P, including Replicant and Onerous Transfer Agreement FPSOs. In PGSU I was also responsible for the specification of the rigs of Sete Brasil. I reported to the E&P Director and worked with 4 General Managers. In the period I worked in the area, units P-58, P-61, P-63 and TAD were delivered.

- **PETROBRAS - E&P-PDP Executive Manager**

E&P Production Development Projects (May/2012 to May/2013)

Responsible for the Design and Implementation of Production Development Projects in E&P, both Post-Salt and Pre-Salt, including Baúna-Piracaba, Lula, Sapinhoá, Roncador, Tartarugas, Jubarte, Baleia Azul, among others. I reported to the E&P Director and supervised 5 General Managers. During the period I worked in the area, some projects were implemented with their respective Petrobras UEPs (P-55, P-58, P-61 and P-63) and construction of several chartered FPSOs began (Ilha-Bela, Saquarema, Maricá, TAD, etc.).

- **PETROBRAS - General Manager E & P-PDP/Pre-Salt Production**

Development (October/2011 to May/2012)

Responsible for the conception and implementation of Santos Basin Pre-Salt Production Development Projects. I reported to the PDP Executive Manager and had 5 Project Managers in the structure. At the head of management, we were able to improve the Route 3 pipeline concept, run planned Long-Term Tests and continue the implementation of Pre-Salt projects.

- **PETROBRAS - Pre-Salt E&P-Manager**

Production Development Projects (July/2008 to September/2011)

Responsible for the Design and Implementation of Production Development Projects at the beginning of the Santos Basin Pre-Salt Cluster. I was the representative of Petrobras and responsible for the relationship with the partner companies. I reported to the Pre-Salt Executive Manager and had a team of several Project Coordinators. At that time, the process of managing the pre-salt partnerships was initiated, establishing a planning methodology for the construction of several chartered FPSOs and the beginning of the construction of the Replicants.

- **PETROBRAS - E&P-ENGP Manager**

Major Production Development Projects (March/2005 to June/2008)

Responsible for the coordination of Major Projects and establishment of guidelines and standardized methodologies for uniform management thereof. I reported to the General Manager of Production Development at E&P-ENGP. During the period I worked in the area, several of the Company's Project Management systems were implemented/consolidated, which continue to this day.

- **PETROBRAS - Summary of previous jobs**

Improvement of technical capability, management and leadership (1987 to 2005)

- Project Manager in Marlim Sul
- Well Intervention Manager in Marlim Sul,
- Project Manager at Project Synergy (only 3 months)
- Head of E&P Materials Division
- Well Drilling and Completion Technology Manager at E&P Headquarters

- Headquarters Manager in 3 Sectors (Casing, Cementing and Drilling Techniques)
- Drilling Engineer in the Campos Basin